

# We connect professionals and companies

EXECUTIVE SEARCH | INTERIM MANAGEMENT | INTERNATIONAL RECRUITMENT | RPO

### Our mission

Our mission is to help companies improve their managerial and people management capacity at any time during their life cycle, and help professionals to value their managerial competencies with these companies, through design and provision of advisory, accompaniment and support services that allow both parties to interact in a highly competitive, volatile, digitized and globalized environment.







#### Our **team**



in

Alberto Fernández

CEO and Founding Partner



in

Pío Iglesias

IM Director and Founding Partner



in

María Calviño

Customer Experience Manager



in

Support and Development Manager

Laura

Comesaña



in

Marta Alonso

Lead Manager



in

Javier Conde

Managing Partner



in

David Laso

HR Consultant





#### Our team



Diana Varela Recruitment, **Talent and** Audit **Tecnician** 



Nerea Castro Recruitment, **Talent and** Audit **Tecnician** 

in



Beatriz Pérez Recruitment, **Talent and** Audit **Tecnician** 

in



Adrián Ramos Recruitment, **Talent and** Audit **Tecnician** 

in



in

Hadrián Pérez Recruitment, **Talent and** Audit **Tecnician** 

in



in

Lucía Feijoó Recruitment, **Talent and** Audit Director



Antonio Ruíz

**Career Mentor** 



Juan Blanco

Advisor



in

Jesús Santiago

**Associate** Director







## Our services



Executive Search



Interim Management



International Recruitment



Recruiting Process Outsourcing (RPO)





## National coverage

We have offices in several cities around Spain.





## International coverage

We are the exclusive Spanish partner of the global headhuntingnetwork: <u>Talentor International</u>. Having coverage in **more than 35 countries** on all 5 continents.

#### **EUROPE**

Latvia

Lithuania

Netherlands

Norway

Poland

Portugal

Romania

Serbia

Slovenia

Spain

Sweden

Switzerland

United Kingdom

Ukraine

Austria Belgium

Bosnia and

Herzegovina Czech Republic

Denmark

Estonia

France

Germany

Greece

Hungary

Ireland

Italy

**AMERICA** 

Argentina Brazil

Canada

Colombia

Ecuador

USA

Mexico

**AFRICA** 

Egypt Morocco

South Africa

**ASIA** 

China Philippines

India

Israel

Saudi Arabia

Singapore

United Arab

**Emirates** 

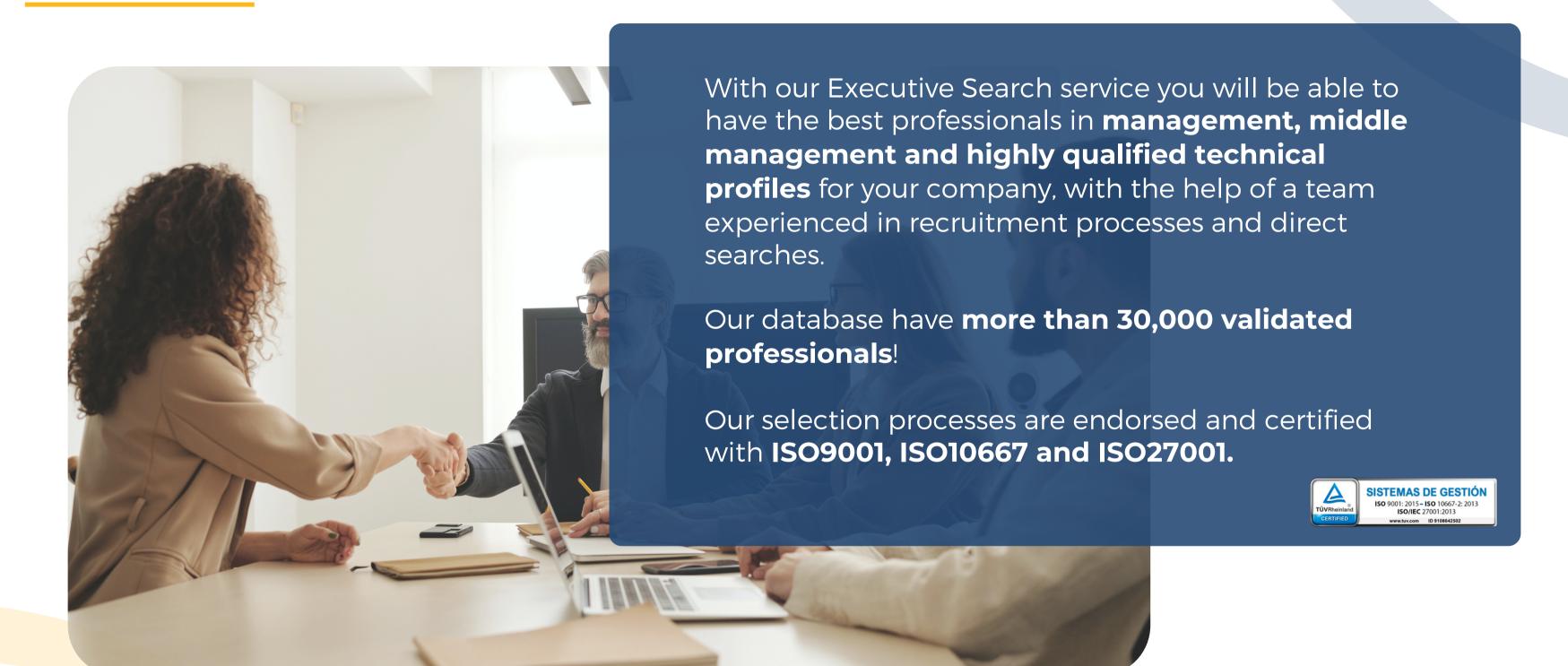
#### **OCEANIA**

Australia





### **Executive** Search





### **Executive** Search

# WHY DO OUR CLIENTS HIRE OUR RECRUITMENT AND SELECTION SERVICES?

- Knowledge and experience.
- Rigorousness and quality.
- Reporting.
- Recognized and well-positioned brand.
- Communication and support.
- National and international coverage.

Our database have more than 30k executives





## Interim Management



Through Interim Management you invest in managerial to provide temporary coverage for new competitive challenges in an immediately, flexible and guarantees of success for your company.

We will provide you with:

- A thorough preliminary analysis of the situation of your company.
- A professional with proven management experience through certification..
- A weekly follow-up of the results and milestones achieved during the mission.
- International coverage through the Talentor International network.



## Interim Management

#### WHEN?

- Replacement and mentoring.
- Change management.
- New business.
- For business creation.
- Professionalization of a department.
- Constitution/complementation of the Board of Directors.

#### HOW?

- 1. Analysis of the situation.
- 2. Interim assignment.
- 3. Mission proposals.
- 4. Implementation.
- 5. Exit plan.

Learn more about our "Interim Advisory

Board" subservice!!

Pay per session (PpS) programs for strategic advice and support to SMEs, venture capital firms and startups, carried out by Interim Advisors. **More info.** 





### International Recruitment



Our **international recruitment** service, thanks to our membership in Talentor International as a strategic partner in Spain, is specialized in middle management, executives and highly qualified profiles with coverage in **more than 35 countries**.

This international service can be provided in the form of headhunting, traditional recruitment or partial outsourcing of the search process (RPO).

### International Recruitment

# WHY OUR CLIENTS HIRE OUR INTERNATIONAL RECRUITMENT SERVICES?

- National quality standards.
- Management and interaction from Spain.
- Prior information and advice.
- International headhunter network.
- Unlimited worldwide coverage.
- Security and guarantees you need.

We cover your company in more than 35 countries





## Recruiting Process Outsourcing (RPO)



Recruitment Process Outsourcing (RPO) is a service provided by the recruitment and selection team of Servitalent in which we take charge of a certain number or all of the operations linked to a client's selection process.

We take care of the operations so that you can focus on what is important.

**Reduce your costs** in the company's recruitment process by more than 30%.

## Recruiting Process Outsourcing (RPO)

These are the activities that we can do in the selection process of your company:

- Publication of offers
- Management of RRSS and job portals
- Curriculum screening
- Telephone contacts
- Evaluation
- Interviews
- Preparation of reports (<u>Background Checks</u>)
- Evaluation of competencies (Assessment)
- Scholarship management
- Communication with candidates
- Analysis of results (Kpis)
- Process automation (digitalization)

We take care of the operations so that **you can focus on what is important.** 





## Media appearances



#### **ARTÍCULOS**

<u>"¿Qué es un headhunter?"</u> - RRHH Digital

"¿Qué es un Interim Manager? La nueva figura del talento directivo" - APD

"<u>Un currículo certificado para evitar el Caso</u> <u>Cifuentes</u>" - CincoDías

"101 direcciones que llevan a un empleo" - Expansión

"<u>How Servitalent created a custom online Talent</u> <u>Management database with Low-Code</u>" - Caspio Blog

#### **VÍDEOS**

<u>Interview to Alberto Fernández</u> - Alumni de IESIDE Business School - Canal IESIDE

<u>Interview to Alberto Fernández</u> - Emprende - 24 horas

<u>Interview to Pío Iglesias</u> - Congreso AIME - Canal AIME



### Contact us



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